

馬應彪先生

馬應彪先生。中山縣沙涌鄉人。生於民國紀元前四十九年。天性穎悟。堅忍半紀。其父在明公。乃澳洲華僑。先生幼時。家道清貧。母李氏。訓誨嚴謹。十一二歲。即助父母操持。無論陰晴寒暑。自朝至暮。絕無暇休。精於。則



Mr. Ma Ying Piu

梨埠。到澳洲後。直入山萊為僱工。初獲微利。旋遭折閱。轉操農業。勞作逾年。仍無餘積。又改販蘇杭雜貨。或則作各埠水客。留澳十有二年。凡工農商賈。無不周旋。而智識之塵。愈趨愈精。愈進愈進。愈加奮勉。年廿九。創立永生公司。於雪梨正埠。代理各埠土產。及中國雜貨。營業極形發達。隨將生意交付托恭興。馬永燦。郭桂等。回國省親。及與教師。霍靜山之女子結婚。

霍靜山之女子結婚。

霍。旅港有暇。輒攜幻燈映畫。及洋琴一具。到處演講耶穌教義。或到內地各埠。宣傳致力。此種義務。有足多者。當時先生調查教友。在工商界服務者。僅計數人。悉然以教友之失業為慮。乃聯合教會中人。在港創設華信莊。

從事農業。以因蔬蕪之於市。年十四五。兼作生菓鮮魚小販。日入輝微。除供家用外。每年仍有餘積數十員。人多異之。其勤儉之著效如此。十八九歲已前遠遊之志。二十歲。遊志益堅。請命於父母曰。男兒志在四方。馬能尋常。久居鄉井。余之欲適異國。非徒求利。乃以求志也。並訂以三年為期。父母壯其志。遂計之。給以舟資三拾五員。遂整裝赴澳洲之雪梨。

二萬元。為辦出入口貨。意在聯絡華僑信道者。發展商業。繼則永昌泰金山庄。每年獲利。可派利息二分至四分之多。但服務六年。身任經理。每年俸金。僅受一百二十元。其夥伴薪金。則有年給五六百元者。蓋其志在此而不在此也。光緒廿二年。即西曆一九零六年。創設先施公司。勵行實價不二政策。開誠佈公。顧

推倒樓房。格於港例。交涉數年。始得重建。各同事多願退志。有分崩離析之勢。先生堅持不可。大局始定。遂復生意發展。時同七載。除分官息外。溢利九萬餘元。此生雖任經理。惟所受月薪亦不過廿元耳。後擴充。遷至德輔道中。溢利更厚。先後增設廣州分行。由資本貳萬五千元。逐漸擴充。至一千萬元。史於先施旗下。創設國民銀行。保險置業公司。化粧品公司。人壽保險公司。銀業信託公司。資本各該一二百萬元。均能平均發展。先生賦性平異。眼光遠大。喜結團體。注重公益。不計私利。勤若堅忍。紀異常流。計其任商場經歷。除現現地外。則銀行監計外。稅司理職者七處。充任大公司董事十六處。當董事主席十二處。充司庫職者二處。信辦及附股之生意。大小共一百餘有奇。其在慈善界。教育界。政治界。被舉為董事。值理。委員。參議者。凡四十八處。當主席者。凡廿四次。充司庫者五次。獨力捐資成立公益之建築物。凡九處。捐出善款約五十餘萬元。平生以興義舉。敢作敢為。不惜財力。見義勇為。其借貸財扶助他人立業者。計有九十餘人。現有成大富者。有為各號司理。董事。參事。及商場部長。行長。政界者。凡所栽培。無不成立。足見其有知人之明也。現年七十餘歲。猶拳拳矻矻。戮力於實業之途。不知老之將至。堪為社會人士之矜。

Mr. MA YING PIU

Mr. Ma is a native of Chungshan District, Kwongtung Province, where he was born in 1862. His father was a Chinese farmer of long residence in Sydney, Australia. He was not born with the proverbial silver spoon in his mouth and had no means to obtain a through education. Yet, with his bestowed talents and by his vigorous struggles, he was able to gain a position in the cosmopolitan society.

When he was but eleven years of age, he helped his father in the fields in order to lighten his heavy burden of the family. Later, he became a dealer of fruits and vegetables and lived many years in his native village.

At twenty, he begged permission of his parents to set sail to Sydney, Australia, in search of better prospects as well as to further his knowledge. When he was there, he was first a laborer in the tin mines. Though the work was hard, he was able to accumulate a little savings by his frugality. Later, he became a farmer there, and then became a merchant of Chinese commodities. For twelve years he remained in Sydney, tendering his service in every line, including commercial, agricultural manufacturing and others.

When he was twenty-nine, in partnership with Mr. Choy Hing he established the Wing Sang Co. in Sydney, dealing in Chinese native products. This soon showed him success, and he returned to China to see his parents and to get married.

Then he established the firm of Wah Sun Hong with some of his friends and he himself became its manager. This shop prospered in such a way that within a year it became one of the most outstanding firms in Hongkong. This firm was later reorganized under the name of Wing Chong Tai & Co.

In 1900, he founded the Sincere & Co., Ltd., an universal provider. This company commenced with a capital of \$25,000 and through the perseverance of Mr. Ma, the company grew to be one of most famous department stores in the Far East.

Branches were opened in Canton and Shanghai. At present, its capital is \$10,000,000 Hongkong Currency. Later, he founded the Sincere Insurance & Investment Co., the National Bank and many other firms.

He served as managing director of the Sincere Co., Ltd., and the National Bank, and manager of seven other firms at different times. He has been a director of sixteen prominent firms as well as partner and stock holder of numerous firms.

Mr. Ma is an earnest Christian. Whenever there is any campaign concerning charity; he is sure to render his valuable assistance. His advice is often sought in matters concerning social affairs, and he holds important positions in numerous associations and social organizations.

His contributions to public welfare are totally about half million dollars, and there are nine buildings, the construction of which were entirely at his own expense.